

you to present evidence of your specific skills, knowledge, ability and experience.

Employers believe the best predictor of future achievement is past success. SC do the following:

- · Outline key requirements of the job
- · Form the basis for interview questions
- Determine the standard for each criterion, helping employers to rank applicants.

Prepare your responses

Before you start writing, follow these tips:

- Allow up to 14-16 hours (or more) to complete your application.
- Read the position description thoroughly so you understand all the requirements of the job.
- Know what the SC are asking for essential (mandatory) and desirable (additional).
- Research the organisation thoroughly and identify how and why you would be a good fit.
- Connect with people in your network who can give you insights into the job or the organisation.
- Brainstorm potential responses based on all your life experiences, including work (paid, voluntary, internships), university, committees, social clubs and travel.

Address the selection criteria

Use the full criterion statement as a heading. Follow employer directions on word limits (and if not specified, allow approximately 250-300 words per criterion).

Identify, analyse and address each part of the criterion, clearly and concisely.

- Use a combination of narrative and bullet points to answer the criterion.
- Aim to provide one or two recent, relevant examples per criterion, effectively demonstrating your use of a particular skill.
- Always link your evidence back to the duties of the position, use data where relevant, be results-oriented and highlight the positive learning outcomes.
- Include everything you want to say in your answer and never say, 'refer to resume for details.'
- Write using an active voice, e.g. 'I managed the change process...', keeping it assertive.

Use the STARR formula

Begin each selection criterion with a topic sentence that clearly states your claim to the criterion. Then provide details of a specific example by describing the:

Situation Describe the situation where you used the

skills/ qualities you need to demonstrate.

Task What was required of you?

Action What did you do in response?

Result What happened as a result? How does this

relate to the job you are applying for?

Reflection What was the new learning gained from

the experience?

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Addressing the selection criteria example

Demonstrated effective written and interpersonal communication skills.

(Opening statement)* I possess strong communication skills which I have developed over the course of my studies and working history. (Situation)* I demonstrated the use of these skills while studying Communication in Organisations at Southern Cross University. (Task)* I was group leader for a research assignment focusing on 'Internet Use and Plagiarism', which we presented to our tutorial group.

(Action)* The team required a high level of interpersonal communication to define our assignment topic and position, and divide the research and writing tasks between us. As group leader, I negotiated an even split of the workload and ensured each person was assigned tasks they felt comfortable undertaking. I then created a simple, easy-to-read timeline for completion of tasks and distributed it to the team.

I collated each member's input and wrote and edited the final report. I collaborated with the team and we created a PowerPoint summarising our key findings, which we then delivered to our tutorial group. Additionally, I produced handouts to distribute to our lecturer and fellow students. A mark was to be awarded for group discussion, so I suggested we ask for questions throughout and helped facilitate this while my team members delivered our presentation.

(Result)* We were awarded a distinction for our assignment. Our unit assessor commended us on the lively debate and the high standard of both the presentation and handouts. (Reflection)* The skills I gained through this exercise have prepared me well for workplace requirements such as report writing, creating project timelines, team consultations and client presentations.

*Do not include these labels in your final answer

 Sound interpersonal skills including the ability to liaise with others and contribute effectively in a team environment

In my second year of study at Southern Cross University (SCU), I volunteered to be a Student Leader and worked as part of a close-knit team to help support the newly arrived first-year students through their orientation period. In this role I was required to professionally represent the University, help build cooperative and lasting relationships between the students and their Faculty and work closely with the other Student Leaders.

Over a three-week period, I attended an induction training day, the orientation information sessions, the Faculty networking lunch and throughout, I worked effectively and courteously in a team environment made up of University staff and students. During my induction I participated in a formalised teamwork training activity where we explored the importance of understanding team roles and identifying strengths and gaps in those teams.

At my Faculty's information session I was required to present a testimonial of my experiences whilst studying at SCU. Throughout, I made a point of communicating clearly and confidently and I received positive feedback from both staff and students.

As a result of being a Student Leader, I now play a pivotal role in connecting students to their Faculty. In my own university studies, I actively and effectively participate in team projects and consistently score excellent grades. These experiences have taught me the importance of effective communication to build a cohesive team.

Addressing selection criteria checklist

- ☐ I understand what the job is, as indicated by the position description.
- ☐ I brainstormed examples and prepared thoroughly before I began to write my answers.
- ☐ I proofread, used spellcheck and edited my written responses a day after finishing my draft.
- ☐ I have given it to a friend, family member, colleague or Career Consultant to read and give feedback.
- ☐ I used the active voice and strong action words (see our Applications Thesaurus Fact Sheet).
- ☐ I made the length and format appropriate and checked whether there were guidelines for these.
- ☐ I have written clear and concise answers, with specific examples, modelled on the STARR formula.
- ☐ I identified my skills, knowledge, ability and experience with honesty and accuracy.



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